

Associate Key Contacts- January 2008

State	# of Key Contacts	Total # of Associates	% of Associates who are Key Contacts
Alabama	6	234	2.56%
Alaska	0	1	0.00%
Arizona	4	348	1.15%
Arkansas	3	98	3.06%
California	56	1,578	3.55%
Colorado	10	119	8.40%
Connecticut	7	502	1.39%
Delaware	7	79	8.86%
District of Columbia	3	239	1.26%
Florida	27	414	6.52%
Georgia	8	336	2.38%
Hawaii	1	48	2.08%
Idaho	0	10	0.00%
Illinois	36	1,225	2.94%
Indiana	15	187	8.02%
Iowa	6	161	3.73%
Kansas	2	148	1.35%
Kentucky	1	227	0.44%
Louisiana	11	255	4.31%
Maine	2	58	3.45%
Maryland	13	340	3.82%
Massachusetts	13	630	2.06%
Michigan	12	1,016	1.18%
Minnesota	36	361	9.97%
Mississippi	7	74	9.46%
Missouri	8	395	2.03%
Montana	1	2	50.00%
Nebraska	5	167	2.99%
Nevada	0	105	0.00%
New Hampshire	3	65	4.62%
New Jersey	17	718	2.37%
New Mexico	7	117	5.98%
New York	42	2,421	1.73%
North Carolina	6	605	0.99%
North Dakota	1	35	2.86%
Ohio	25	992	2.52%
Oklahoma	5	117	4.27%
Oregon	7	205	3.41%
Pennsylvania	9	1,204	0.75%
Puerto Rico	0	157	0.00%
Rhode Island	4	123	3.25%
South Carolina	3	186	1.61%
South Dakota	0	30	0.00%
Tennessee	5	262	1.91%
Texas	23	969	2.37%
Utah	1	48	2.08%
Vermont	1	59	1.69%
Virginia	10	525	1.90%
Washington	11	247	4.45%
West Virginia	2	143	1.40%
Wisconsin	5	281	1.78%
Wyoming	0	0	0%
TOTAL	487	18866	