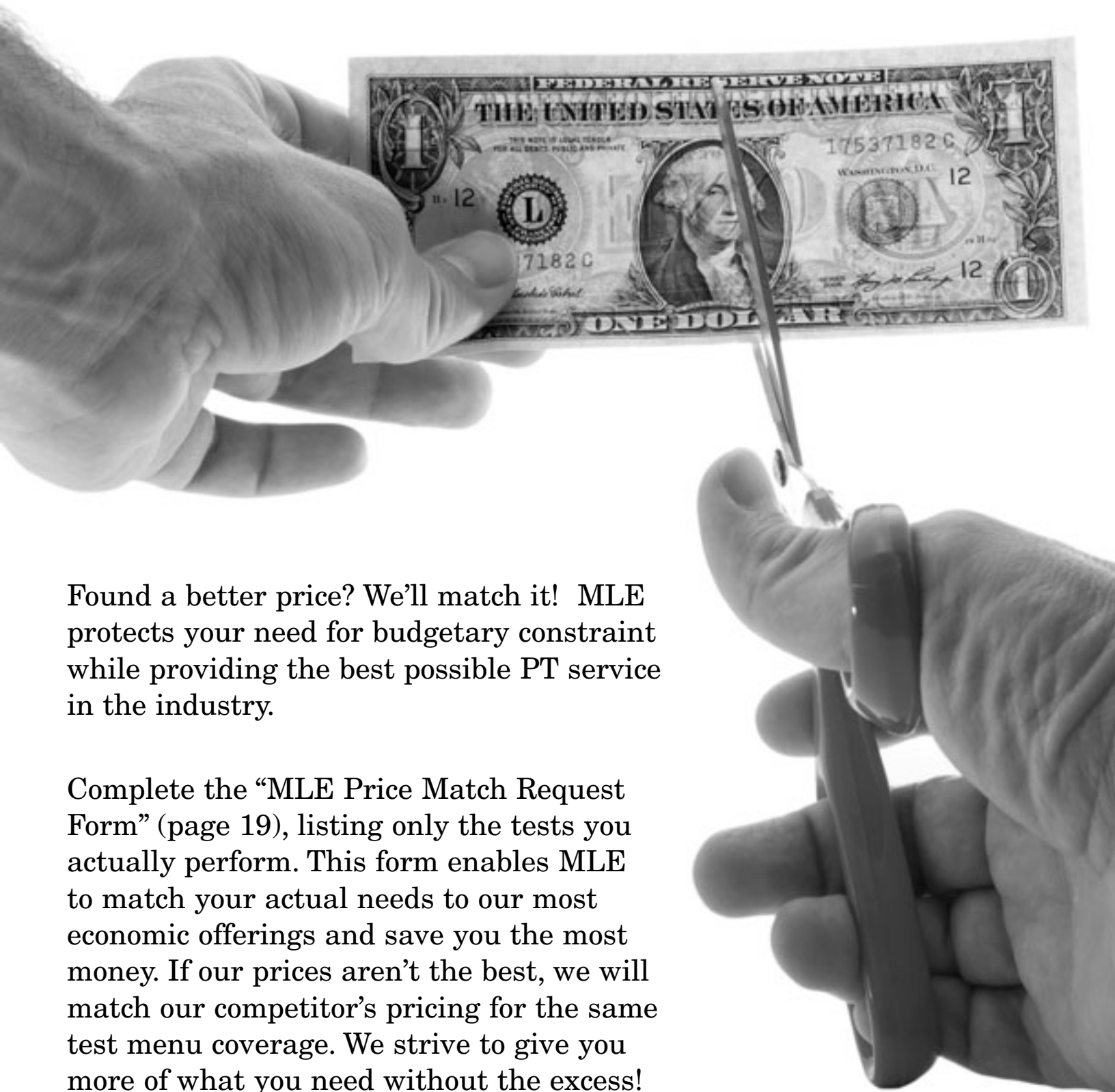


# Price Matching for Unmatched Service!



Found a better price? We'll match it! MLE protects your need for budgetary constraint while providing the best possible PT service in the industry.

Complete the “MLE Price Match Request Form” (page 19), listing only the tests you actually perform. This form enables MLE to match your actual needs to our most economic offerings and save you the most money. If our prices aren't the best, we will match our competitor's pricing for the same test menu coverage. We strive to give you more of what you need without the excess!



# 2010 Price Match Request Form

Medical Laboratory Evaluation  
25 Massachusetts Ave., NW, Ste. 700  
Washington DC 20001-7401  
**Questions? Contact MLE**  
**800-338-2746, #5 or mle@acponline.org**

Fax this form **AND** your current PT provider's quote/order to: 202-835-0440

Contact: \_\_\_\_\_ Facility: \_\_\_\_\_ State: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Accreditation Service: CAP \_\_\_\_\_ COLA \_\_\_\_\_ CMS \_\_\_\_\_ TJC (JCAHO) \_\_\_\_\_ OTHER: \_\_\_\_\_

Primary PT Service: AAB \_\_\_\_\_ AAFP \_\_\_\_\_ AccuTest \_\_\_\_\_ CAP Surveys \_\_\_\_\_ CAPEXcel \_\_\_\_\_

MLE \_\_\_\_\_ WSLH \_\_\_\_\_ OTHER: \_\_\_\_\_

Secondary PT Service: \_\_\_\_\_ For which tests? \_\_\_\_\_

## ABBREVIATION CODE: Waived (W) Nonwaived (NW) Full Instrument Name (I)

### HEMATOLOGY

- Blood Cell Identification (manual differential)
- CBC
- Differential, Automated:
  - 1-3 Part Diff
  - 5 Part Diff
- I: \_\_\_\_\_
- Crystal Screening
- Fluid Cell Count
- Hematocrit  W  NW
- Hemoglobin  W  NW
- Reticulocyte Count **IM:** \_\_\_\_\_ **Manual?** \_\_\_\_\_
- Sedimentation Rate **IM:** \_\_\_\_\_

### COAGULATION

- Fibrinogen
- Partial Thromboplastin Time (APTT) or (PTT)
- Prothrombin Time (PT) **I:** \_\_\_\_\_
- PT/INR whole blood methods  W  NW

### BLOOD BANK (check here if all apply) \_\_\_\_\_

- ABO Group
- Antibody Detection
- Antibody Identification
- Compatibility Testing
- Crossmatch
- Rh Factor (D Type)

### URINALYSIS

- Creatinine, Urine
- Fecal Occult Blood
- hCG, urine  W  NW
- Microalbumin, quantitative
- Urine Dipstick
- Urine Sediment Identification
- Urine Drug Screen

### PPM

- Eosinophils Nasal
- Fecal Leukocytes
- Fern Testing
- KOH Vaginal Prep
- KOH Skin Prep
- Nasal Eosinophils
- Pinworms
- Sperm
- Wet Mount Preparations

### MICROBIOLOGY

- Affirm VPIII (DNA)
- Antimicrobial Susceptibility Testing
- Chlamydia (EIA/DNA)
- Dermatophyte Screen
- GC Culture
- GC (EIA/DNA)
- Gram stain
- MRSA Screening
- Stool, Parasitology
- Throat Culture
- Urine Colony Count
- Urine Culture **Method:** \_\_\_\_\_
- Culture **Other Sources:** \_\_\_\_\_

### ANTIGEN DETECTION

- C. difficile
- Cryptosporidium
- Giardia lamblia
- Influenza B  W  NW
- Influenza A  W  NW
- Legionella, urine
- Rotavirus
- RSV  W  NW
- Strep A  W  NW
- Strep pneumoniae, urine

### IMMUNOLOGY

- Allergen Specific IgE **I:** \_\_\_\_\_
- Anti-Streptolysin O (ASO)
- Antinuclear Antibody (ANA) **Method:** \_\_\_\_\_
- Anti-DsDNA
- Anti-RNP
- Anti-Sm
- Anti-SSA
- Anti-SSB
- Complement C3/C4
- C-Reactive Protein (CRP)
- C-Reactive Protein, high sensitivity (HS-CRP)
- H. pylori, Antibody Detection
- IgA, Total
- IgE, Total
- IgG, Total
- IgM, Total
- Infectious Mononucleosis  W  NW
- Lyme Disease Serology
- Rheumatoid Factor (RA)
- Rubella
- Syphilis Serology

### VIRAL MARKERS

- Anti-HBC
- Anti-HIV  W  NW
- HAV
- HbeAg
- HbsAb
- HbsAg
- HCV

### CHEMISTRY

**Primary Instrument:** \_\_\_\_\_

**Secondary Instrument:** \_\_\_\_\_

### LIVER TESTS (check here if all apply) \_\_\_\_\_

- Bilirubin, Total
- Bilirubin, Direct
- Bilirubin, Neonatal
- ALT (SGPT)
- AST (SGOT)
- Alkaline Phosphatase
- Albumin
- GGT

### LIPID TESTS (check here if all apply) \_\_\_\_\_

- Cholesterol, Total
- Triglyceride
- HDL Cholesterol
- LDL Cholesterol

### THYROID TESTS (check here if all apply) \_\_\_\_\_

- T3, Free
- T3, Total
- T3, Uptake
- T4, Free
- T4, Total
- TSH

### ELECTROLYTES (check here if all apply) \_\_\_\_\_

- Sodium
- Potassium
- Chloride
- CO2

### OTHER CHEMISTRY TESTS

- Alcohol, Serum
- Acetone
- AFP
- Ammonia
- Amylase
- Apolipoprotein A1/B
- Calcium
- Cortisol
- Creatine Kinase (CK)
- Creatinine, Serum
- Fructosamine

Glucose, whole blood **I:** \_\_\_\_\_

**W** \_\_\_\_\_ **NW** \_\_\_\_\_

- Glucose, serum
- hCG Serum
- Iron
- LDH
- Lipase
- Magnesium
- Phosphorus
- Protein, Total
- TIBC
- Urea Nitrogen (BUN)
- Uric Acid

### CARDIAC MARKERS

**Instrument:** \_\_\_\_\_

- BNP
- CK-MB
- Myoglobin
- NT-pro BNP
- Troponin I
- Troponin T

### ENDOCRINOLOGY

- C-peptide
- CEA
- Estradiol
- Ferritin
- Folate
- FSH
- Glycohemoglobin **I:** \_\_\_\_\_
- Homocysteine
- Insulin
- LH
- Parathyroid hormone (PTH)
- Progesterone
- Prolactin
- PSA, Total
- PSA, Free
- Testosterone
- Transferrin
- Vitamin B12

### THERAPEUTIC DRUGS:

(check here if all apply) \_\_\_\_\_

- Acetaminophen
- Amikacin
- Carbamazepine
- Digoxin
- Gentamicin
- Lithium
- Phenobarbital
- Phenytoin
- Salicylate
- Theophylline
- Valproic Acid
- Vancomycin

### BLOOD GASES

**Primary Instrument:** \_\_\_\_\_

**Secondary Instrument:** \_\_\_\_\_

- Ionized Calcium
- pCO2
- pH
- pO2

### TUMOR MARKERS

- Beta-2 Microglobulin
- CA 125
- CA 15-3
- CA 19-9
- CA 27-29
- Thyroglobulin

**Other Tests Not Listed** \_\_\_\_\_

# MLE's Recruit 1, Waive 2 Program

## MLE Advantage Discount 9

Help increase peer group participation—recommend MLE Enrollment to your colleagues!

### Benefit

To provide you with larger peer groups, we must work together. MLE is the best-kept secret in quality improvement. Spread the word about us while helping your colleagues receive the same high-quality service at a competitive price!

### To be considered a recruited enrollee

The new enrollee must:

- Be a nonparticipant of MLE during the 2009 year.
- Submit an MLE PT Order Form.
- The waiver will not be applied until your recruiter's renewal is activated.

**IMPORTANT!** Write the name and MLE ID Number of the recruiter in the recruiter box in Section 9 on the PT Order Form.

**Note:** The new enrollee cannot combine MLE Discount offers for the 2010 program.

### As the recruiter

- Submit your MLE Renewal within 2 weeks of your colleague's order submission.

**IMPORTANT!** Write the name and phone number of your colleague in the designated area on your renewal.

### To maintain waiver

- Remain enrolled throughout the eligible program year.
- The fee waivers will not be applied until we receive enrollment on both labs.

### Attention Automatic Renewal Participants

As an Auto Renewal participant, you do not receive a renewal form or renewal fax reminder. Therefore, simply be sure your colleague writes your name and MLE ID number on his or her order form. Once the forms are processed, we will apply the waiver to your record as well as to the newly enrolled lab.

**Note:** If you will be receiving another ADVANTAGE discount for the 2010 program and you are participating in "Recruit 1, Waive 2," select the offer that provides the greatest discount. We are unable to apply BOTH discounts to your order. Your newly enrolled colleague will receive the administration fee waiver.

**A collective effort makes the difference.  
Call on the support of your colleagues today.**



**The Lab Alliance gives ACP Members Buying Power. And the Tools to Improve the Quality of Patient Care.**

Use the **ACP. COLA. MLE Lab Alliance** to ensure the quality of your lab while realizing savings via Alliance discounts.

ACP and ACP's Proficiency Testing Program, Medical Laboratory Evaluation (MLE) have joined with COLA, a national healthcare accreditation and e-Learning organization, to bring you a true "one source" resource for Internists.

We know the many challenges you face and we are committed to giving you and your staff the highest quality resources at attractive prices.

#### LAB ALLIANCE BENEFITS:

- MLE will waive the annual administration fee (\$75.00 value) on its proficiency testing service
- MLE ADVANTAGE discount 2 or 3
- ACP/MLE members save up to 15% by choosing COLA's highly respected laboratory accreditation in lieu of CMS
- COLA covers any switching fees
- COLA offers savings of 15% for ACP/MLE members on COLA's LabUniversity e-Learning courses and educational publications
- Lab Alliance offers free of charge an e-Learning course on Quality Assessment Basics and MLE CEexpress articles

To take advantage of all the benefits that the Lab Alliance offers go online to [LabAlliance.org](http://LabAlliance.org) or call 1-800-981-9883

ACP  
American College of Physicians  
INTERNIST SURVEILLANCE DIVISION (for ACP)

COLA  
Lab Accreditation Through Education

MLE  
Medical Laboratory Evaluation

Lab Alliance  
One Source.  
First Rate Solutions.

# MLE ADVANTAGE Discounts



**New incentive offer for independent laboratory consultants.**  
**For details, contact MLE Customer Service at 1-800-338-2746, option 5 or [mle@acponline.org](mailto:mle@acponline.org).**

## MLE ADVANTAGE Discounts—Your Solution to Savings Starts Here!

Review the table below to see if you qualify for any of the ADVANTAGE offers. Then, simply check the appropriate ADVANTAGE box and complete any other required information on the online or hard copy PT Order Form.

ADVANTAGE Number / Savings	Eligibility Requirements	Description
<b>Ongoing Discounts (applied each year)</b>		
<b>1</b> Save \$75	<ul style="list-style-type: none"> <li>• Current in or new to MLE and ACP</li> </ul>	ACP Members
<b>2</b> Save \$75	<ul style="list-style-type: none"> <li>• New to MLE <i>and</i> current in or new to COLA</li> </ul>	COLA Members (see page 20)
<b>3</b> *Save \$75 PLUS 10%	<ul style="list-style-type: none"> <li>• Current in 2 of the organizations and new to the 3rd organization</li> </ul>	ACP Members and COLA Members (see page 20)
<b>4</b> *Save 10%	<ul style="list-style-type: none"> <li>• Current in or new to MLE</li> <li>• Must have 3 or more enrolled labs</li> </ul>	Multisite
<b>5</b> *Save 10%	<ul style="list-style-type: none"> <li>• Current in or new to MLE</li> <li>• Must indicate independent consultant</li> </ul>	Consultant affiliation
<b>8</b> *Save 15% in U.S. or 25% outside the U.S.	<ul style="list-style-type: none"> <li>• Current in or new to MLE</li> </ul>	State and Federal agencies worldwide
<b>One-Time Discounts (applied for 2010 program)</b>		
<b>9</b> Recruit and Recruiter save \$75	<ul style="list-style-type: none"> <li>• Enrolled lab and new lab must be enrolled for 2010</li> </ul>	Recruit a new lab (see page 20)
<b>13</b> Save \$75	<ul style="list-style-type: none"> <li>• Not enrolled in MLE for 2009</li> </ul>	Former MLE participants
<b>14</b> Save \$75	<ul style="list-style-type: none"> <li>• Never enrolled in MLE</li> </ul>	New to MLE

\*Percentage discounts are applied to module pricing only.

Note: Select the eligible offer that provides the greatest discount. We are unable to apply more than one ADVANTAGE offer.

**Price matching also available. See pages 18 and 19.**