

Associate Key Contacts- July 2007

State	# Associates Key Contacts	Total # of Associates	% of Associates who are Key Contacts
Alabama	4	221	1.81%
Alaska*	0	2	0.00%
Arizona	4	336	1.19%
Arkansas	3	80	3.75%
California	45	1,346	3.34%
Colorado	9	148	6.08%
Connecticut	6	416	1.44%
Delaware	8	77	10.39%
District of Columbia	2	259	0.77%
Florida	25	434	5.76%
Georgia	8	354	2.26%
Hawaii	1	57	1.75%
Idaho	0	9	0.00%
Illinois	39	1,205	3.24%
Indiana	16	185	8.65%
Iowa	6	162	3.70%
Kansas	2	138	1.45%
Kentucky	3	234	1.28%
Louisiana	12	236	5.08%
Maine	1	52	1.92%
Maryland	11	295	3.73%
Massachusetts	14	660	2.12%
Michigan	11	1,025	1.07%
Minnesota	34	355	9.58%
Mississippi	8	68	11.76%
Missouri	8	407	1.97%
Montana*	1	1	100.00%
Nebraska	2	166	1.20%
Nevada	1	72	1.39%
New Hampshire	3	68	4.41%
New Jersey	16	763	2.10%
New Mexico	7	120	5.83%
New York	41	2,438	1.68%
North Carolina	7	524	1.34%
North Dakota	1	28	3.57%
Ohio	25	912	2.74%
Oklahoma	4	110	3.64%
Oregon	6	209	2.87%
Pennsylvania	9	1,164	0.77%
Puerto Rico	0	158	0.00%
Rhode Island	4	137	2.92%
South Carolina	2	159	1.26%
South Dakota	0	14	0.00%
Tennessee	5	270	1.85%
Texas	21	900	2.33%
Utah	0	42	0.00%
Vermont	1	55	1.82%
Virginia	11	474	2.32%
Washington	12	262	4.58%
West Virginia	2	147	1.36%
Wisconsin	3	252	1.19%
Wyoming	0	1	0%
TOTAL	464	18207	

*Key contacts are organized by home state, not by residency program.