

## Mentors' Choices: Leadership Reference Materials

Argyris, C., Jay, A., Nichols, R. G., Stevens, L. A. (1999). *Harvard Business Review on Effective Communication. (How to Run a Meeting)*. Boston: Harvard Business School.

Bing, S. (2002). *Throwing the Elephant: Zen and the Art of Managing Up*. New York: Harper-Collins.

Blanchard, K., Zigarmi, P., & Zigarmi, D. (1985). *Leadership and the One Minute Manager*. New York: William Morrow.

Blanchard, K., Randolph, A., & Carlos, J. P. (1996). *Empowerment Takes More Than a Minute*. San Francisco: BK Press.

Blanchard, K., & O'Connor, M. (1997). *Managing by Values*. San Francisco: BK Press.

Blanchard, K., & Bowles, S. (2001). *High Five! The Magic of Working Together*. New York: William Morrow.

Bossidy, L., & Charan, R. (2002). *Execution: The Discipline of Getting Things Done*. New York: Crown Business.

Bridges, W. M. (2003). *Managing Transitions: Making the Most of Change*, 2<sup>nd</sup> edition. Cambridge: Da Capo Press

Buckingham, M., & Coffman, C. (1999). *First, Break All the Rules*. New York: Simon and Shuster.

Cialdini, R. B., PhD, (2007) *Influence: The Psychology of Persuasion*, New York: Harper Collins.

Clifton, D. O., Buckingham, M. (2001). *Now, Discover Your Strengths*. New York: Simon and Schuster.

Collins, J. (2001). *Good to Great*. New York: Harper Business.

Covey, S. R. (1989). *Seven Habits of Highly Effective People*. New York: Simon and Shuster.

Covey, S. R. (2004). *The 8<sup>th</sup> Habit: From Effectiveness to Greatness*. New York: Free Press.

Covey, S. R., Hatch D. K. (2006). *Everyday Greatness*. Nashville: Thomas Nelson.

**Daniels, A. C. (2000). *Bringing Out the Best in People: How to Apply the Astonishing Power of Positive Reinforcement*. New York: McGraw-Hill.**

**Fisher, R., Ury, W., Patton, B. (1991). *Getting to Yes: Negotiating Agreement without Giving In*, 2<sup>nd</sup> edition. New York: Penguin.**

**Gardner, J., W., (1993). *On Leadership*. New York: Simon and Schuster**

**Gladwell, M. (2000). *The Tipping Point: How Little Things Can Make a Big Difference*. New York: Little, Brown.**

**Gladwell, M. (2005). *Blink: The Power of Thinking without Thinking*. New York: Little, Brown.**

**Goleman, D., Boyatzis, R., & McKee, A. (2002). *Primal Leadership: Realizing the Power of Emotional Intelligence*. Boston: Harvard Business School Press.**

**Hammon, S. A., (1998). *The Thin Book of Appreciative Inquiry*. Oregon: Thin Book.**

**Johnson, S., MD, Blanchard, K., (1998): *Who Moved My Cheese?*. New York: Penguin**

**Kidder, R. M. (2003). *How Good People Make Tough Choices*. New York: Harper-Collins.**

**Kotter, J. P. (1996). *Leading Change*. Boston: Harvard Business School Press.**

**Kouzes, J. M., Posner, B. Z. (2007). *The Leadership Challenge*. 4<sup>th</sup> edition. San Francisco: Jossey-Bass.**

**Maxwell, J. C. (2005). *The 360° Leader: Developing Your Influence from Anywhere in the Organization*. Nashville: Nelson Business.**

**McCauley, C. D, & Van Velsor, E. (Eds.). (2004). *Handbook of Leadership Development*, 2<sup>nd</sup> Ed. (*The Center for Creative Leadership*). San Francisco: Jossey-Bass.**

**Luntz, F. (2007). *Words that Work: It's Not What You Say, Its What People Hear*. New York: Hyperion.**

**Nichols, M. P. (1995). *The Lost Art of Listening*. New York: Guilford Press.**

**Oakley, E., Krugh, D., (2001). *Enlightened Leadership: Getting to the Heart of Change*. New York: Fireside.**

- O'Neill, J. R., (1994). *The Paradox of Success*. New York: Penguin
- Patterson, K., Grenny, J., McMillan, R., & Switzler, A. (2002). *Crucial Conversations: Tools for Talking When the Stakes are High*. New York: McGraw-Hill.
- Scott, S., Forward by Blanchard, K., (2004). *Fierce Conversations: Achieving Success at Work and in Life, One Conversation at a Time*. New York: Penguin
- Senge, P. M. (1990). *The Fifth Discipline: The Art & Practice of the Learning Organization*. New York: Currency-Doubleday.
- Shell, G. Richard (2006). *Bargaining for Advantage: Negotiating Strategies for Reasonable People*. New York: Penguin.
- Stone, D., Patton, B., & Heen, S. (1999). *Difficult Conversations: How to Discuss What Matters Most*. New York: Penguin.
- Snyder, L., (Ed), (2005). *Ethical Choices: Case Studies for Medical Practice*. 2<sup>nd</sup> edition. Philadelphia: American College of Physicians.
- Tannen, D. (1994). *Talking from 9 to 5: Women and Men in the Workplace*. New York: Harper-Collins.
- Tichy, N. M. (2002). *The Cycle of Leadership: How Great Leaders Teach Their Companies to Win*. New York: Harper Business.
- Tichy, N. M. (2003). *Michigan Business School Guide to The Ethical Challenge: How to Lead with Unyielding Integrity*. San Francisco: Jossey-Bass.
- Tulgan, B., (2007). *It's Okay to Be the Boss: The Step-by-Step Guide to Becoming the Manager Your Employees Need*. New York: Harper-Collins.
- Ury, W. (1991). *Getting Past No*. New York: Bantam.
- Zigarmi, D., O'Connor, M. K., Blanchard, K., & Edeburn, C. (2005). *The Leader Within: Learning Enough About Yourself to Lead Others*. New York: Prentice Hall.
- Zimmerman, B., Lindberg, C., & Plsek, P. (1998). *Edge Ware: Insights from Complexity Science for Health Care Leaders*. Irving, TX: VHA.

**Additional Resources:**

RENEW, Linda Hawes Clever, MD, MACP, President, at [www.renewnow.org/aboutRenew.html](http://www.renewnow.org/aboutRenew.html).